

Big Rig Meets the Court Room

A Mock Trial Primer for New Lawyers on the Ins and Outs of Trying a Trucking Case

- Experience a mock trial presentation for young lawyers and those new to trucking, with an emphasis on what to expect when handling a commercial vehicle accident that goes to trial
- Learn the dos and don'ts of litigating a regulation-heavy trucking case
- Watch experienced litigators demonstrate trial techniques necessary to win a commercial vehicle case
- Enjoy interactive audience participation with an opportunity to get engaged



June 26, 2019

Hilton Nashville Downtown

Nashville, TN

The DRI Trucking Law Committee is hosting a defense litigation primer on how to try a trucking case, designed for young lawyers and those new to the practice area. This dynamic presentation centers on a trucking trial, with interactive segments that will include instruction, demonstration, and feedback from attendees. Experienced attorneys will guide attendees through a common trucking accident fact pattern and demonstrate trial methods and techniques used for effective representation of a trucking client at trial. With the opportunity for participants to engage in breakouts and analysis, this is a primer not to be missed!



Sarah E. Hansen
Program Co-Chair



Matthew S. (Matt) Hefflefinger
Committee Chair



John M. Nunnally
Program Co-Chair



Stephen G. (Steve) Pesarchick
Committee Vice Chair



John J. (Jack) Laffey
Law Institute

PRESENTED BY

DRI's Trucking Law Committee

THIS SEMINAR BROCHURE IS SPONSORED BY



Register online now at dri.org or complete the form in the back.



What You Will Learn

- How to prepare for trial, including trying your case from an iPad
- How to develop a trial theme and implement it at all stages of trial
- How to prepare and question a driver and safety director to testify about trucking-specific rules and regulations
- How to examine a trucking expert at trial and get the most when questioning a plaintiff's expert

Members Get More

- Access to **LegalPoint**™ at **dri.org**: Committee newsletters, seminar course materials, and other publications.
- Access to the **DRI Trucking Law Committee Community**: Share articles, post blogs, and connect with others on the latest trends in your area of practice.
- Access to **dri circles**, where lawyer-to-lawyer connections happen. Search **dri circles** in your app store:



PROGRAM SCHEDULE

TUESDAY, JUNE 25

6:00 p.m. **Registration**

6:00 p.m. **Networking Reception**

SPONSORED BY **Exponent**

WEDNESDAY, JUNE 26

7:00 a.m. **Registration**

7:00 a.m. **Continental Breakfast**

8:00 a.m. **Welcome and Introductions**

John J. (Jack) Laffey, *Laffey Leitner & Goode LLC*, Milwaukee, WI


Sarah E. Hansen, *Burden Hafner & Hansen LLC*, Buffalo, NY

John M. Nunnally, *Ragsdale Liggett PLLC*, Raleigh, NC

8:15 a.m. **OMG, the Case Is Going to Trial!: Developing Your Trial Theme and Plan of Attack**

Your trucking case is not settling. Learn how (and when) to get ready for the big day, prepare your trial theme, and try your case from your iPad.

Christy Comstock, *Wales & Comstock*, Fayetteville, AR

 **Clarence C. Easterday**, *Western Express Inc.*, Nashville, TN

9:15 a.m. **Jury Selection: Picking a Jury that Will Like Your Trucking Client**

Learn the skills needed to conduct effective voir dire of potential jurors and explore the ins and outs of picking the right jury in defending your trucking client.

Pamela W. Carter, *Carter Law Group LLC*, New Orleans, LA

Antwan D. Phillips, *Wright Lindsey & Jennings LLP*, Little Rock, AR

10:00 a.m. **Refreshment Break**

SPONSORED BY **Ragsdale Liggett PLLC**

10:15 a.m. **Opening Statements: Hitting the Road with Your Theme Early On**

Opening statements are more important than ever. Watch seasoned trial lawyers demonstrate how to highlight a trial theme in an opening statement and the different styles and approaches to utilize in presenting a persuasive opening.

Christopher E. (Chris) Cotter, *Roetzel & Andress*, Akron, OH

Brett A. Ross, *Carr Allison*, Birmingham, AL

 Denotes the **DRI CLIENT CONNECTION**: In-house and claims professional speakers

- 11:00 a.m. **Cross-Examination of the Sympathetic Plaintiff, Sheryl Riley**
How do you handle a sympathetic plaintiff at trial without coming across as a “bully” to the jury? Learn tips and tricks to question an injured plaintiff effectively and observe different techniques to see what works and what does not.
M. Garner Berry, *Heyl Royster Voelker & Allen PC*, Ridgeland, MS
Donna L. Burden, *Burden Hafner & Hansen LLC*, Buffalo, NY
- 12:00 p.m. **Lunch-Arounds** | Join experienced Trucking Law Committee members at selected restaurants for lunch and to discuss the program (*on your own*). Electronic sign-ups to be sent in advance.
- 1:00 p.m. **Direct and Cross-Examination of Your Driver, Paul Taylor**
See how to prepare a driver for his or her trial testimony, including the possibility of being called as the first witness. This presentation will include a mock cross-examination of a truck driver to learn how to defend a driver at trial.
Sergio E. Chavez, *Rincon Law Group PC*, El Paso, TX
Bradford G. (Brad) Hughes, *Clark Hill LLP*, Los Angeles, CA
- 2:00 p.m. **Direct and Cross-Examination of Your Safety Director, Jamie Brighton**
Will your safety director hold up during questioning? Learn how to prepare your safety director for the witness stand and observe a demonstration on the “dos and don’ts.”
Jill F. Bechtold, *Hall Booth Smith PC*, Jacksonville, FL
Patrick E. Foppe, *Lashly & Baer PC*, Saint Louis, MO
- 3:00 p.m. **Refreshment Break**
- 3:15 p.m. **Cross-Examination of Plaintiff’s Trucking Safety Expert, Lin Wadsworth**
Scoring points with a plaintiff’s trucking expert can be done. Watch a demonstration of cross-examination techniques that can be used to break down a plaintiff’s safety expert.
Michael H. Bassett, *The Bassett Firm*, Dallas, TX
Renea E. Hooper, *Scopelitis Garvin Light Hanson & Feary PC*, Indianapolis, IN
- 4:00 p.m. **Direct Examination of Your Trucking Safety Expert, Charlie Beachley**
Is the safety expert ready? Learn the skills needed to prepare a trucking safety expert for trial, and what you can expect from a plaintiff’s counsel once your expert is on the stand.
Lindsay G. Gorbach, *Cox PLLC*, Dallas, TX
Jeffrey S. Ward, *Lewis Brisbois Bisgaard & Smith LLP*, Savannah, GA

- 4:45 p.m. **Crafting an Effective Closing Argument to Bring It Home**
You are almost done! Watch effective closing arguments that highlight the basics that need to be covered in any closing, as well as updated approaches that can turn the case into a winner.
Honorable Joseph P. (Joe) Binkley, Jr., *Fifth Circuit Court for the 20th Judicial District*, Nashville, TN
MaryJane Dobbs, *Bressler Amery & Ross PC*, Florham Park, NJ
- 5:30 p.m. **Adjourn**
- 6:00 p.m. **Joint Networking Reception**
CO-SPONSORED WITH **DRI Young Lawyers Committee**

FACULTY

- Michael H. Bassett**, The Bassett Firm, Dallas, TX
Jill F. Bechtold, Hall Booth Smith, PC, Jacksonville, FL
M. Garner Berry, Heyl Royster Voelker & Allen PC, Ridgeland, MS
Honorable Joseph P. (Joe) Binkley, Jr., Fifth Circuit Court for the 20th Judicial District, Nashville, TN
Donna L. Burden, Burden Hafner & Hansen LLC, Buffalo, NY
Pamela W. Carter, Carter Law Group LLC, New Orleans, LA
Sergio E. Chavez, Rincon Law Group PC, El Paso, TX
Christy Comstock, Wales & Comstock, Fayetteville, AR
Christopher E. (Chris) Cotter, Roetzel & Andress, Akron, OH
MaryJane Dobbs, Bressler Amery & Ross PC, Florham Park, NJ
-  **Clarence C. Easterday**, Western Express Inc., Nashville, TN
- Patrick E. Foppe**, Lashly & Baer PC, Saint Louis, MO
Lindsay G. Gorbach, Cox PLLC, Dallas, TX
- Sarah E. Hansen**, Burden Hafner & Hansen LLC, Buffalo, NY
Matthew S. (Matt) Hefflefinger, Heyl Royster, Peoria, IL
Renea E. Hooper, Scopelitis Garvin Light Hanson & Feary PC, Indianapolis, IN
Bradford G. (Brad) Hughes, Clark Hill LLP, Los Angeles, CA
John J. (Jack) Laffey, Laffey Leitner & Goode LLC, Milwaukee, WI
John M. Nunnally, Ragsdale Liggett PLLC, Raleigh, NC
Stephen G. (Steve) Pesarchick, Sugarman Law Firm LLP, Syracuse, NY
Antwan D. Phillips, Wright Lindsey & Jennings LLP, Little Rock, AR
Brett A. Ross, Carr Allison, Birmingham, AL
Jeffrey S. Ward, Lewis Brisbois Bisgaard & Smith LLP, Savannah, GA
- View faculty bios on the [Trucking Law Primer webpage](#); click on “View speakers” button.**

 Denotes the **DRI CLIENT CONNECTION**: In-house and claims professional speakers

GENERAL INFORMATION

In-House Counsel

In-house counsel are eligible for free registration to DRI seminars. In-house counsel are defined as licensed attorneys who are employed exclusively by a corporation or other private sector organization for the purpose of providing legal representation and counsel only to that corporation, its affiliates, or its subsidiaries. To qualify for free registration, in-house counsel must be a DRI member and a member of the DRI Corporate Counsel Committee *or* be sponsored by a DRI member who is both registered and has paid for the seminar. **Nonmember in-house counsel may utilize this offer only once. This offer excludes the DRI Annual Meeting and the DRI Business Management Principles for Lawyers Seminar.**

Claims Executives

Claims professionals are eligible for free registration to DRI seminars. Claims professionals are defined as any individuals employed by a corporation or insurance company, who spend a substantial portion of their professional time hiring or supervising outside counsel in the representation of businesses, insurance companies or their insureds, associations, or governmental entities in civil litigation. To qualify for free registration, the claims professional must be a DRI member under a corporate membership *or* be sponsored by a DRI member who is both registered and has paid for the seminar. **Non-member claims professionals may utilize this offer once per calendar year. This offer excludes the DRI Annual Meeting.**

CLE/Claims Adjusters Accreditation

This seminar has been approved for MCLE credit by the State Bar of California for up to **7.75** hours, including **0** hours of ethics credit. Accreditation has been requested from every state with mandatory continuing legal education (CLE) requirements. Certificates of attendance will be provided to each

attendee. Attendees are responsible for obtaining CLE credits from their respective states. **Application has been made for continuing education for claims adjusters.** Credit availability and requirements vary from state to state; please **check the DRI website at dri.org** for the latest information for your state.

Registration Policy

Save \$100 when you register by May 27, 2019. (See the registration form for pricing.) The registration fee includes course materials, continental breakfast, refreshment breaks, networking reception, and access to the DRI App. If you wish to have your name appear on the registration list distributed at the conference and receive the course materials in advance, DRI must receive your registration by **June 3, 2019** (*please allow 10 days for processing*). Registrations received after **June 3, 2019**, will be processed on-site.

Refund Policy

The registration fee is fully refundable for cancellations received on or before **June 3, 2019**. Cancellations received after **June 3** and on or before **June 10, 2019**, will receive a refund, less a \$100 processing fee. Cancellations made after **June 10** will not receive a refund, but a \$100 certificate good for any DRI seminar within the next 12 months will be issued. All cancellations and requests for refunds must be made in writing. Fax (312.795.0747) or email (seminars@dri.org) to DRI's Accounting Department. Processing of refunds will occur within four weeks after the date of the seminar. All refunds will be processed in the same method that the payment was received. Substitutions may be made at any time without charge and must be submitted in writing.

Discounts

Travel Discounts DRI offers discounted meeting fares on various major air carriers for **DRI Trucking Law Primer Seminar** attendees. To receive these discounts, please contact Direct Travel, DRI's official travel provider, at 800.840.0908. As always, to obtain the lowest available fares, early booking is recommended.

- The taping or recording of DRI seminars is prohibited without the written permission of DRI.
- Speakers and times may be subject to last-minute changes.
- DRI policy provides there will be no group functions sponsored by others in connection with its seminars.

Hotel Accommodations

A limited number of discounted hotel rooms have been made available at the **Hilton Nashville Downtown, 121 Fourth Avenue South, Nashville, TN 37201** ([click here](#) to view hotel photos).

Take advantage of the group rate of **\$295 Single/Double** in one of two ways:

- 1) Reserve online: [Click here](#) or visit [dri.org](#) and go to the **DRI Trucking Primer Seminar page** and click on the “Book hotel” button.
- 2) Or **contact the hotel directly at 615.620.1000** and mention the **DRI Trucking Primer Seminar**.

The hotel block is limited and rooms and rates are available on a first-come, first-served basis. You must make reservations by **May 27, 2019**, to be eligible for the group rate. Requests for reservations made after **May 27** are subject to room and rate availability.

CLE for Your Practice

View all Continuing Legal Education offerings

March 20–22

Trial Skills and Damages

Park MGM Las Vegas, Las Vegas, NV

April 3–5

Insurance Coverage and Claims Institute

Loews Chicago Hotel, Chicago, IL

April 3–5

Life, Health, Disability and ERISA

Swissôtel, Chicago, IL

April 10–12

Construction Law

Caesars Palace, Las Vegas, NV

May 8–10

Business Litigation Super Conference

Omni Austin Downtown, Austin, TX

May 8–10

Employment and Labor Law

Pointe Hilton Tapatio

Cliffs Resort, Phoenix, AZ

May 9–10

Retail and Hospitality Litigation

Loews Sapphire Falls/Royal Pacific

Resorts at Universal, Orlando, FL

May 15

Cannabis Law

Renaissance Washington DC Downtown, Washington, DC

June 5–7

Insurance Bad Faith and Extra-Contractual Liability

Westin Washington, D.C.

City Center, Washington, DC

June 20–21

Diversity for Success

Sheraton New Orleans, New Orleans, LA

June 26–28

Young Lawyers

Hilton Nashville Downtown, Nashville, TN

July 19

Appellate Advocacy

Loews Chicago, Chicago, IL

September 12–13

Strictly Automotive

S-E-A/Sheraton Columbus at

Capitol Square, Columbus, OH

SEMINAR SPONSORS

DRI wishes to thank our sponsors for their support at this year's seminar!



Diversity and Inclusion in DRI: A Statement of Principle

DRI is the largest international membership organization of attorneys defending the interests of business and individuals in civil litigation.

Diversity is a core value at DRI. Indeed, diversity, which includes sexual orientation, is fundamental to the success of the organization, and we seek out and embrace the innumerable benefits and contributions that the perspectives, backgrounds, cultures, and life experiences a diverse membership provides.

Inclusiveness is the chief means to increase the diversity of DRI's membership and leadership positions. DRI's members and potential leaders are often also members and leaders of other defense organizations. Accordingly, DRI encourages all national, state, and local defense organizations to promote diversity and inclusion in their membership and leadership.

Harassment and Discrimination

DRI is committed to the policy of equal opportunity regardless of race, color, religion, sex, sexual orientation, gender, national origin and disability in all of its programs and activities, as well as maintaining an environment in our programs and activities which is free from all forms of harassment or discrimination of any kind. Pursuant to this policy, if any person who attends our programs or activities experiences unlawful discrimination or harassment, this should be reported to the Executive Director so that appropriate action may be taken.

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June 26, 2019

Hilton Nashville Downtown | Nashville, TN

Register online

Download form to fax or mail

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Please list any special needs _____

Are you a first-time attendee at this DRI seminar? Yes No

How many attorneys are in your firm? _____ What is your primary area of practice? _____

REGISTRATION FEE

Registration fee includes seminar attendance, networking receptions, course materials, and access to the DRI App. DRI will email a link to download the course materials to all registrants two weeks in advance of the seminar. Only members of DRI will have access to the PowerPoint presentations after the seminar.

	On or before May 27, 2019	After May 27, 2019
<input type="checkbox"/> Member	\$595	\$695
<input type="checkbox"/> Nonmember	\$915	\$1,015
<input type="checkbox"/> Government Member	\$575	
<input type="checkbox"/> Law Student Member	FREE	
<input type="checkbox"/> In-House Counsel Member*	FREE	
<input type="checkbox"/> Claims Executive Member*	FREE	

* As defined on page 5.

Attend both Trucking Law Primer and Young Lawyer seminars:

	On or before May 27, 2019	After May 27, 2019
<input type="checkbox"/> Member	\$895	\$995
<input type="checkbox"/> Nonmember	\$1,215	\$1,315

PAYMENT METHOD

- My check for _____ (USD) is enclosed.
- Please charge my VISA MasterCard American Express.

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