

# David L. Lansky

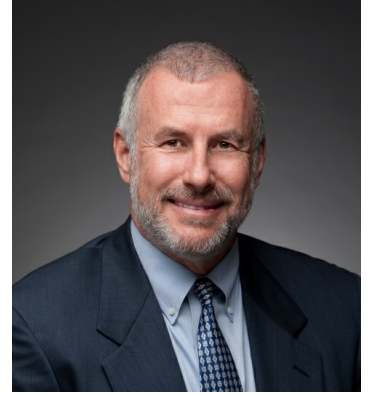
## Member

David Lansky represents buyers, sellers, investors, and lenders in a wide variety of complex commercial transactions.

In particular, he handles legal issues related to the acquisition, development, disposition, financing and leasing of improved and unimproved real properties, individually and in portfolios. Significant projects include shopping centers, office buildings, industrial parks, mixed-use developments, master-planned communities, and state trust and Indian trust lands. David has successfully negotiated leases for several million square feet of retail space with local, regional, and national shop, junior anchor, major tenant, and anchor tenants. David's clients count on his decades of experience, vast network of relationships, proven business judgment and uncompromising efforts to help them achieve extraordinary results.

### Significant Transactions:

- Development of the Scottsdale Pavilions, an open air power center developed on Indian Trust Land
- Development of Desert Ridge Marketplace, an open air power center and lifestyle and entertainment center developed on state trust land
- Development of Tempe Marketplace, an open air power center and lifestyle and entertainment center developed on a brownfields re-development site
- Acquisition of Century Plaza Hotel and Tower in Los Angeles, California
- Acquisition and subsequent disposition of 650 California Street, a high rise office building in San Francisco, California
- Development of the District at Tustin Legacy, an open air power center and lifestyle and entertainment center developed on the former Tustin Naval Air Station in Orange County, California
- Acquisition and subsequent disposition of the Ritz Carlton Hotel, Phoenix, Arizona
- Acquisition and subsequent disposition of Tower A and Tower B, Camelback Esplanade, Phoenix, Arizona
- Development of Esplanade Place, a high rise residential condominium at the Camelback Esplanade in Phoenix, Arizona
- Acquisition of vacant land at the Camelback Esplanade from the Resolution Trust Corporation and subsequent re-development
- Acquisition of GM proving grounds in Maricopa County, Arizona
- Representation of Bank of America (regional headquarters lease), Phoenix, Arizona
- Representation of Del Webb Corporation (headquarters leases), Phoenix, Arizona
- Representation of Alliance Bank of Arizona (headquarters lease), Phoenix, Arizona
- Negotiation of air rights lease for outdoor advertising display Times Square, New York City
- Representation of Cabazon Band of Mission Indians in connection with the financing of the Colmac Bio-Mass Energy Plant in Coachella, California
- Development of Yuma Palms, an open air regional mall in Yuma, Arizona
- Acquisition, development and disposition of West Wing Mountain, a master planned community in Peoria, Arizona
- Acquisition, development and financing of Sun City Summerlin, a master planned community, in Clark County, Nevada
- Development of Cerritos Towne Center, an open air power center, in Cerritos, California
- Development of Long Beach Towne Center, an open air power center, in Long Beach California on the site of the former Long Beach Naval Hospital
- Development of Pico Rivera Town Center, an open air power center, in Pico Rivera, California on the site of the former Northrup B-2 bomber manufacturing facility
- Redevelopment of College Grove Center, an open air power center, in San Diego, California
- Redevelopment of Riverside Plaza, an open air power center, in Riverside, California
- Redevelopment of The Orchard Town Center, an open air lifestyle and power center, in Westminster, Colorado
- Development of Gilbert Gateway Towne Center, an open air power center, in Gilbert, Arizona
- Development of Crossroads Towne Center, an open air power center, in Gilbert and Chandler, Arizona
- Redevelopment of The District at Green Valley Ranch, an open air lifestyle center, in Henderson, Nevada
- Development of Rancho San Diego Towne Center, an open air power center, in San Diego County, California



### Office

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### Education

J.D., summa cum laude, Sandra Day O'Connor College of Law, Arizona State University, Tempe, Arizona, 1984, Order of the Coif, Pedrick Scholar

B.A., Northwestern University, Evanston, Illinois, 1980, Economics with concentrations in Mathematics and Philosophy

### State Bar Licenses

Arizona

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- Redevelopment and subsequent sale of The Village at Orange, an enclosed mall, in Orange, California
  - Development of Queen Creek Marketplace, an open air power center, in Queen Creek, Arizona
  - Development of Happy Valley Towne Center, an open air power center developed on State trust land in Phoenix, Arizona
  - Numerous portfolio acquisitions (loans, shopping centers, raw land, residential lots, office buildings, billboards, auto parts stores, drug stores, restaurants, bank branches and service stations)

## Practices, Industries & Services

Real Estate  
Retail

## Areas of Emphasis

Acquisitions & Dispositions  
Commercial & Real Estate Finance  
Consolidation & Restructuring  
Foreclosures, Loan Modifications and Lender's Remedies  
Land Use & Zoning  
Leasing

## Memberships

- State Bar of Arizona
- International Council of Shopping Centers
- Valley Partnership: legal counsel 1995-2000, Member of Board of Directors 1998-2000.

## Honors

- Best Lawyers in America (1995-present)
- Best Lawyers in America, Phoenix Real Estate Lawyer of the Year (2010)
- Chambers USA (2003-2020) (Band 1, Real Estate)
- Legal 500 (2007-2012)
- Martindale-Hubbell AV Preeminent Rating, Real Estate
- Martindale-Hubbell™ and American Lawyer Media, 2013 Top Rated Lawyer in Mergers & Acquisitions Law
- Southwest Super Lawyers, 2007 - present, Top 50 Arizona Attorneys
- Named among Best Lawyers in America® for Real Estate Law; Litigation - Real Estate by Best Lawyers® (2019 - 2021)