

Foreign Trade Zone Benefits Estimator

Annual Sales	A
Annual US Customs Duty Paid	B
Average Duty Rate	$C = B \div A$
Annual Export Sales	D
Annual Military Sales	E
Cost of Capital (annual percent)	F
Duty Rate on Finished Product (if imported)	G
Annual MPF Expenditure	H
Annual Scrap Cost	I

Inverted Tariff Savings (enter \$0 if negative)	$J = (C - G) \times A$
MPF Savings	$K = H - \$25,220$
Export Savings	$L = D \times B$
Military Sales Savings	$M = E \times B$
Scrap Savings	$N = I \times B$
Annual Broker Fee Savings	0
Duty Deferral Savings	$P = (B \div 12) \times F$
<i>GRAND TOTAL ANNUAL BENEFITS</i>	$= J + K + L + M + N + O + P$