

## Foreign Trade Zone Benefits Estimator

<b>Annual Sales</b>	A
<b>Annual US Customs Duty Paid</b>	B
<b>Average Duty Rate</b>	$C = B \div A$
<b>Annual Export Sales</b>	D
<b>Annual Military Sales</b>	E
<b>Cost of Capital</b> (annual percent)	F
<b>Duty Rate on Finished Product</b> (if imported)	G
<b>Annual MPF Expenditure</b>	H
<b>Annual Scrap Cost</b>	I

<b>Inverted Tariff Savings</b> (enter \$0 if negative)	$J = (C - G) \times A$
<b>MPF Savings</b>	$K = H - \$25,220$
<b>Export Savings</b>	$L = D \times B$
<b>Military Sales Savings</b>	$M = E \times B$
<b>Scrap Savings</b>	$N = I \times B$
<b>Annual Broker Fee Savings</b>	0
<b>Duty Deferral Savings</b>	$P = (B \div 12) \times F$
<b>GRAND TOTAL ANNUAL BENEFITS</b>	$= J + K + L + M + N + O + P$