

# CLARK HILL

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ATTORNEYS AT LAW

## **Real Estate**

Our real estate practice is centered in a core group of attorneys who have well developed and recognized skills in representing developers, investors, lenders, public entities, owners and tenants in a broad spectrum of transactions, ranging from the fundamental to the sophisticated in nature. Our practice is driven by our dedication to achieve client goals in a practical and solution-directed manner. The real estate group often assists other aspects of the firm's practice in related areas such as finance, litigation, energy and telecommunications; and is the coordinator of the firm's work in such areas as construction and design contracting; eminent domain and valuation matters, including property tax management; environmental; and public support of industrial and commercial development.

Clark Hill's growing real estate practice group provides well-experienced and highly skilled representation to a broad range of clients - including private developers, corporate owners, lenders, pension funds, investors, contractors, public institutions and governmental agencies. We serve our clients in many types of real estate matters, including:

- Acquisitions and dispositions
- Assessment appeals
- Commercial financing
- Condominium development
- Construction
- Eminent domain
- Energy
- Entity structuring
- Housing development
- Industrial development
- Land use and development
- Leasing (landlords and tenants)
- Museum and entertainment venue development
- Public/private development strategies
- Retail ownership, development and leasing
- Workouts and restructuring of troubled transactions

The diversity of Clark Hill's client base served by the Real Estate group provides a well-tuned sensitivity to, and understanding of, the differing interests and concerns of each participant in a real estate matter. This helps us pursue our goal of being "deal-makers" and "problem-solvers" to which each of our group is committed. And the involvement of our attorneys in national trade organizations not only broadens our perspectives, but establishes us as members in extensive networks of attorneys and clients pursuing excellence. In fact, many of our regular clients are those referred to us by other attorneys who rely on us in transactions involving Michigan real estate.

We endeavor to partner with our clients in developing solutions to their needs that serve not only the immediate task but provide patterns for the future.